"Sarnova is thrilled to continue our growth in Dublin," said Jeff Prestel, president and CEO, Sarnova. "As we expand, we're confident that the Columbus Region's diverse workforce and vibrant economy will continue to offer us the resources needed to support our advancement."

"The City of Dublin is proud to remain a committed partner to Sarnova and we congratulate them as they continue to grow in our community," said Dublin Mayor Greg Peterson.

This expansion is not the company's first in the Columbus Region. In 2012, Sarnova announced that it was investing \$150,000 into an expansion at the Dublin facility, creating 55 new jobs.

### FloQast Names Todd Ellwood Vice President of Sales

# Company to Open New Office in Columbus, Ohio to Accommodate Rapid Growth

COLUMBUS, Ohio & LOS ANGELES—(BUSINESS WIRE)—
FloQast, Inc., a provider of close management software created by accountants for accountants, announced the appointment of Todd Ellwood to the post of vice president of sales. Furthermore, the Company announced it is opening an office in the Columbus, Ohio area during the first quarter of 2017, which Ellwood will head. The Company's soon-to-open office is located at 545 Metro Place South in Dublin.

Ellwood brings more than 25 years of software sales experience to FloQast. Most recently, he held sales leadership roles with increasing responsibility at Dell, including solution sales leader, Americas, where he set the strategic direction for the Dell Software Group's systems management portfolio. He also served as worldwide vice president of sales for endpoint systems management and senior regional sales director. In each of these positions, he was responsible for leading sales efforts as well as building and managing large teams of sales professionals.

Previously, he was a division vice president of sales for Quest Software, Inc., which was acquired by Dell. At Quest, he oversaw all inside and field sales selling Windows management, SharePoint



and virtualization solutions. Prior, he also was director of inside sales and a regional sales manager at Quest. Ellwood joined Quest through the acquisition of Aelita Software, where he was director of inside sales.

Earlier in his career, Ellwood held various sales leadership roles at Sterling Commerce, Inc., Information Dimensions, Inc.; and, AT&T Information Systems, where he began his sales career.

"We are pleased to welcome Todd to our management team. As a veteran sales expert with more than 25 years of software sales experience, his knowledge and skills are invaluable as we scale FloQast to accommodate our rapid growth. Todd's proven track record building enterprise sales teams and keen focus on understanding finance and accounting technology needs is the perfect fit," explained Michael Whitmire, FloQast chief executive officer and co-founder.

"At the same time, we are excited to expand FloQast's operations and mark our entry into a new state with the opening of our new Midwest office. Todd will lead that operation, which will complement the efforts of our Los Angeles-based team and headquarters. We look forward to the contributions Todd will make in his new role," Whitmire added.

Ellwood commented on his new role: "Since FloQast was created by accountants for accountants, it truly understands the challenges accounting teams experience at the month-end close, and its software was designed to eliminate these headaches. By helping these organizations quickly and more accurately close their books, FloQast is changing the way accounting teams work, and the industry is taking notice as evidenced by FloQast's continued rapid growth. I am thrilled to be joining the Company at this very exciting time in its history."

Ellwood earned his Bachelor of Business Administration from Marshall University in Huntington, West Virginia. He is a member of Omicron Delta Kappa honor society and lives with his family in Columbus, Ohio.

#### Whole Foods Supports American Lung Association Efforts

DUBLIN — Programs and services from the local office of the American Lung Association in Ohio will benefit from a \$ 9,548.15 donation from Whole Foods Market as the result of a 5% special shopping day held at three area stores on February 22.

Overall, nine Ohio stores and two Kentucky locations participated in the event for a net to the American Lung Association of \$31,364.45.

The locally participating stores were:

- Whole Foods Market Dublin: 3670 W Dublin Granville Rd, Columbus, OH 43235
- Whole Foods Market Easton: 4100 Easton Gateway Dr. Columbus, OH 43219
- Whole Foods Market Upper Arlington: 1555 W Lane Ave, Upper Arlington, OH 43221

The American Lung Association in Ohio has a local office at 5900 Wilcox Place, Dublin. Their mission is to save lives by improving lung health and preventing lung disease.

"As a result of this promotion, the American Lung Association has started an exciting new partnership with Whole Foods Market," said Barry Gottschalk, CEO of the American Lung Association locally. "We are looking at additional ways that we can work together to benefit our communities in the coming months."

#### **About Columbus 2020**

As the economic development organization for the Columbus Region, Columbus 2020's mission is to generate opportunity and build capacity for economic growth across 11 Central Ohio counties. In 2010, hundreds of business and community leaders developed the Columbus 2020 Regional Growth Strategy, and the Columbus Region is now experiencing the strongest decade of growth in its history. The Columbus 2020 team conducts business outreach, promotes the Columbus Region to market-leading companies around the world, conducts customized research to better understand the Columbus Region's competitiveness, and works to leverage public, private and institutional partnerships. Funding is received from more than 300 private organizations, local governments, academic institutions and JobsOhio. Learn more at ColumbusRegion.com.

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